

## Centralized FTTx Testing Case Study

Hyperoptic selects EXFO's RFTM to accelerate fiber optic network deployment



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#### About

Hyperoptic is a leading national full-fiber broadband provider headquartered in the U.K.

It has a target of 5 million homes passed by the end of 2025 in high density urban areas.

"Best Superfast Broadband provider" award by the Internet Service Providers' Association for 6 years running.

#### Challenges

- Installs and maintains its own dedicated fiber optic network, deploying gigabit broadband service nationally.
- Increase and accelerate coverage and customer base, maintaining high-quality roll-out.
- Avoid costly return visits to fix connection problems.

#### Requirements

- Build, turn up and monitor a "first-time right" fiber network.
- Identify precise location of performance degradations and outages.
- Quickly repair, maintain and optimize optical transmission performance.



Accelerate build Test when required Reduce intrusive testing Reduce test resources

**Centralize** Achieve full visibility Perform remote monitoring



Integrate Become process-driven Drive repeatability Establish baseline performance **Simplify** Centralize testing Support on-demand testing Limit need for specialist tools



#### Outcome

- Full visibility into fiber network infrastructure in near real time
- Accurate end-to-end link testing, diagnostics and proactive monitoring
- Reduced costs of builds and costs of failure

#### Why EXFO

- Highly flexible deployment model
- Integration with automated workflows
- End-to-end loss and real-time analytics feeder
- 35+ years of leadership and expertise in fiber optic testing

#### **Business impact**

- Significant reduction of initial defects to low single digits
- More successful customer activations
- Opex reduction
- Shorter MTTR, faster quality restore
- Ensure the quality of a fast fiber network deployment



We are delighted to partner with EXFO, a company as completely fixated on quality as we are. Our customers can be confident that a Hyperoptic-built, EXFO-tested network means they are getting the very best. Building it right the first time with high-tech network testing means that we will not only serve today's customers, but generations to come. EXFO's RFTM technology is the best of both worlds in that it is an off-the-shelf solution that is also highly flexible and customizable to our exacting needs, tailored to our engineers' existing applications. Our customers can be confident that a Hyperoptic-built, EXFO-tested network means they are getting the very best. — John Rich, Head of Test and Diagnostics, Hyperoptic



Learn more about EXFO's FTTX Build & Connect solution

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