

That's how long it takes to become the best at ANYTHING<sup>1</sup>.



# The Bootles

Before their legendary breakthrough in America, the Beatles easily spent over 10,000 hours honing their skills in nightclubs and lesser-known locations in and around places like Liverpool and Hamburg, Germany.



# Soichiro

Before he started Honda Motor Company in 1948, Soichiro Honda spent at least 10,000 hours building bicycles and learning about mechanics and combustion engines.



# Steve

Before he founded Apple in 1976, Steve Jobs spent over 10,000 hours attending computer design meetings, talking with Hewlett Packard engineers, and learning mechanics from his father.

# What could the ultimate fiber testing technician do for you?

- Start testing, without any training.
- Recognize, at first sight, which type of optical link is being tested.
- Find and identify every event on a link with **maximum resolution**.
- Consolidate all OTDR test results, then compare and analyze them from every angle.
- Give an **accurate verdict** (Pass/Fail).
- Clearly explain their expert findings to other technicians.
- **✓ Detect each fault and diagnose** its impact on the global link.



#### But that's not real life!

Real life is full of extra...



Truck Rolls



Downtime



Training



Achieving perfect fiber testing requires...



### UNLESS YOU GO EXFO









FAST AND RELIABLE FIBER LINK CHARACTERIZATION FROM DAY ONE!

ANY TECHNICIAN

INTELLIGENT OPTICAL LINK MAPPER

10,000 HOURS OF EXPERTISE INTO EVERY IOLM

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